

Senior Director, Candidate Fundraising

EMILY's List, the nation's largest resource for women in politics, is searching for a Senior Director, Candidate Fundraising to join our Campaigns team. EMILY's List has raised over \$500 million to support pro-choice Democratic women candidates – making them one of the most successful political organizations ever. Our grassroots community of over five million members helps Democratic women wage competitive campaigns – and win. We recruit and train candidates, support strong campaigns, research the issues that impact women and families, and turn out women voters. Since our founding in 1985, we have helped elect 116 women to the House, 23 to the Senate, 12 governors, and over 800 to state and local office. Forty percent of the candidates EMILY's List has helped elect to Congress have been women of color. Since the 2016 election, thousands of women and counting have reached out to us about running for office. To harness this energy, EMILY's List has launched Run to Win, an unprecedented effort to help more women run and win at the local, state, and national levels.

Principal Responsibilities

The Senior Director Campaigns, Candidate Fundraising works with the team leadership on strategic planning and implementation, and with EMILY's List candidates and campaign staff on fundraising, communications, and other programs. The Senior Director manages the finance staff on campaigns team.

Specific Duties

- Manage and supervise state and local regional finance advisers and federal and gubernatorial finance advisers;
- Oversees professional development programming for advisers;
- Works with VP, Campaigns on strategic planning and implementation of campaign fundraising assessment work and training;
- Collaborate with VP of Campaign, Senior Director of State and Local and Senior Director of Federal & Gubernatorial to ensure political priorities are aligned and communicated with key staff and departments inside of EMILY's List;
- Brief the President, Executive Director, VP, Campaigns on matters related to EMILY's List candidate fundraising;
- Facilitates information flow from campaigns to senior leadership of EMILY's List;

- In consultation with the Vice President of Campaigns, plan and oversee implementation of EMILY's List short- and long-term fundraising staff training programs goals including the job bank;
- Manage the EMILY's List flagship staff fundraising training and work with team to look for ways to improve the program;
- Collaborate with the training department to update, refresh and vet training materials;
- Work with finance and political advisers to communicate needs and goals of EMILY's List mailing process for endorsed candidates;
- Responsible for all data, analytics and institutional tracking of candidate fundraising;
- Seek opportunities and develop efforts to increase diversity of candidates, campaign-related staff, and the campaigns team;
- Provide thought leadership around and opportunities for continued professional development and training of campaigns team and state and local candidates;
- Serve as point of contact for key external vendors and contractors;
- Collaborate internally with all departments to ensure free flow of information and ideas;

Qualifications

The Senior Director Campaigns, Candidate Fundraising must have at least seven years of campaign and electoral experience, must have extensive managerial experience, and a strong interest in electing pro-choice women to office. The Sr. Director Campaigns, Candidate Fundraising, should have strong communication and cognitive skills, and an ability to assess candidate races and implement political programs. Candidates must know how to manage a finance plan and budget. Creativity is a plus. Candidates must have a commitment to diversity of our candidates, membership, partners, and staff.

EMILY's List offers a competitive salary and a strong benefits package. To apply, email resume and cover letter to sdircampaignsjobs@emilyslist.org, - subject line including your first and last name and the job title. **No calls, please.**

EMILY's List is an Equal Opportunity Employer that values a multi-cultural, diverse working environment. Applicants of diverse backgrounds are welcomed and encouraged to apply.